

ANNUAL INCENTIVE TRIP 2026 – Website Terms and Conditions

There will be two Annual Incentive Trips (“AITs” or “Trips”) offered this year:

- **The Breakers (Palm Beach, Florida):**
(June 6-10, 2026) The Adult Annual Incentive Trip (“The Breakers Trip”) is designed for two adults (participant and their guest), 21 years of age or older, to travel to Palm Beach, Florida and join us at an iconic oceanfront resort that embodies timeless elegance and coastal sophistication. No one under the age of 21 is permitted at any group functions during this event.
- **Four Seasons (Jackson Hole, Wyoming):**
(June 14-18, 2026) The Adult Annual Incentive Trip (“The Jackson Hole Trip”) is designed for two adults (participant and their guest), 21 years of age or older to travel to Jackson Hole, Wyoming and join us for a distinct blend of rustic charm and refined luxury through an immersive mountain experience. No one under the age of 21 is permitted at any group functions during this event.

The Breakers Trip will be available as a Contest, and for Purchase. The Jackson Hole Trip will be available for Purchase Only. To compete or purchase a Trip, dealerships must (1) enroll during the Enrollment Period from December 1, 2025 to January 31, 2026, and (2) agree to the contest Terms and Conditions. The cost to purchase a Breakers Trip is \$15,500 and the cost to purchase a Jackson Hole Trip is \$18,200.

Enrollment: Dealers that are competing and/or purchasing The Breakers Trip(s) must enroll by January 31, 2026. Dealers that are purchasing the Jackson Hole Trip(s) also must enroll by January 31, 2026.

Contest: Dealers will compete to earn Trips for The Breakers during the Contest Period, which runs from December 1, 2025 through March 31, 2026, by selling eligible contracts to earn points. Points can then be redeemed for Trips. Trips cannot be converted to cash or points. If a dealer forfeits or does not utilize a Trip, there is no refund or credit. JM&A Group reserves the right to reduce JM&A Group's contest contribution in the event of a deviation from the suggested point structure, as described in the Contest Rules, Policies and Procedures.

Cancellation: Dealers enrolled in the Contest or purchasing a Trip must abide by JM&A Group's Cancellation Policy. The last day to cancel without incurring an enforced cancellation fee is January 31, 2026. If a dealer decides to cancel/forfeit a Trip or withdraw from the contest after January 31, 2026, applicable fees will apply in accordance with the Cost Schedule published in the JM&A Group enrollment system.

Trip Purchases: Dealers may purchase a Trip from existing incentives so long as the total funds needed are available. JM&A also accepts dealership checks to process Trip purchases. When a Trip is purchased from existing dealer incentives, a portion of the Trip cost will be deducted from dealer incentives during the months of January 2026 and February 2026.

Good Standing: Participating dealers must be doing business with JM&A Group during the entire Contest Period and at the time of Trip departure. Dealership's Administrative Agreement with JM&A must be in good standing and in effect through the last date of the travel period to receive Trip award(s) and attend a Trip. If the Dealership's Administrative Agreement with JM&A Group has been final-called or is no longer in effect through the travel period, all amounts paid by Dealership and Trip award(s) will

be forfeited. Dealers with account receivable balances more than 30 days past due at the date of ticketing forfeit any rights to attend the Trips.

Traveler Eligibility: All travelers must be either (a) employed by the enrolled dealer at the time of enrollment and through the last travel date, or (b) an immediate family member (as defined by JM&A Group as the spouse, parent, sibling, in-law, or dependent child) of a dealer employee. Travelers are responsible for their own travel documents and may be denied travel without these documents. All travelers must execute JM&A Group's Release and Waiver during online registration. Pets are not permitted on the Trip or at any group functions. However, service animals are welcome.

Travel Deviations: if travel is extended for personal use and additional accommodations or transportation is required, all related planning and added costs will be the sole responsibility of the traveler. All inquiries about extended travel should be submitted in writing on the online travel registration form. Once received, the requestor will be contacted directly by an event planner from JM&A Group. Any cancellations of travel arrangements (including but not limited to changing or cancelling air travel) may result in cancellation and/or additional fees assessed by JM&A Group at the time of cancellation or when the request for change has been made.

Taxes: Trip recipient(s) will be solely responsible for all taxes associated with their and their guest's Trips and will receive a 1099 issued by JM&A Group. 1099 charges cannot be split, assigned, or paid by the dealer.

Contest Cancellation and/or Modification: JM&A Group reserves the right to cancel or modify these rules at any time. Itinerary subject to change.

Limitation of Liability: Executive Incentives & Travel, Inc., and its respective parent, JM Family Enterprises, Inc., its subsidiaries and affiliates and Jim Moran & Associates, Inc., and its affiliated companies (collectively, "JM&A Group") maintain no control over the personnel, equipment or operations of any air, water or surface carrier, ship line, bus or limousine company, transportation company, hotel, restaurant or other person or entity furnishing services, products or accommodations as part of the Trips, as these suppliers are independent contractors. JM&A Group shall not be liable for any injury, damage, loss, expense, accident, delay, inconvenience or irregularity which may be caused or contributed to (1) by any wrongful, negligent or unauthorized act or omission on the part of any of these suppliers or any of their agents, servants, employees or independent contractors, (2) by any defect in or failure of any vehicle, equipment, instrument, service, product or accommodation which is owned, operated, furnished or otherwise used by any of these suppliers, (3) by any wrongful, negligent or unauthorized act or omission on the part of any other person or entity not under the direct control of JM&A Group such as pilferage, labor disputes, quarantine, government restraints, weather, or acts of God. During the Trips, travelers may have the opportunity to participate in various optional activities including but not limited to athletic activities, contests, excursions, and side trips. JM&A Group shall not be liable for any injury, damage, loss expense, accident, delay, inconvenience or irregularity arising from, out of, or relating to said participation. All Annual Incentive Trip travelers are required to agree to a Release during online registration and execute same during in-person registration at trip location.

For More Information: Please contact your JM&A Group Field Representative.